



**Ethio Health**  
Exhibition & Congress

**11<sup>th</sup>**  
Session

# The Largest Gathering of Healthcare and Trade Professionals in Ethiopia



**11-13 MARCH 2027**

ADDIS INTERNATIONAL CONVENTION CENTER

# Summary of Ethio Health 2026



**Prof. Afework Kassu Gizaw**

Director General

Armauer Hansen Research Institute

**H.E. Mrs. Frehiwot Abebe**

State Minister

Ministry of Health

**H.E. Dr. Mekdes Daba**

Minister

Ministry of Health

**Dr. Tadesse Teferi**

President

Ethiopian Pharmaceutical Manufacturers  
and Suppliers Association

**Mr. Nebeyu Lemma**

Managing Director

Prana Events

**DIGNITARIES AT THE OPENING CEREMONY**

# Number in the Show



# Photos of the Event



# About Ethio Health

Ethio Health is Ethiopia's leading international exhibition and congress dedicated to the healthcare, medical, pharmaceutical, and wellness sectors. The event brings together manufacturers, suppliers, service providers, educational institutions, and research organizations on a single platform designed to showcase innovative products, technologies, and services to key stakeholders and decision-makers across the industry. Through its comprehensive exhibition and knowledge-sharing sessions, Ethio Health creates valuable opportunities for networking, collaboration, and professional engagement.

Over the years, Ethio Health has evolved into an important driver of industry growth by promoting trade partnerships, supporting market expansion, introducing emerging technologies, and encouraging the exchange of expertise throughout the healthcare value chain. As one of East Africa's fastest growing and most stable markets, Ethiopia presents significant opportunities for companies seeking regional expansion. Ethio Health offers both local and international participants strong brand visibility, direct access to industry professionals and institutions, and a strategic gateway to new business opportunities across Africa.

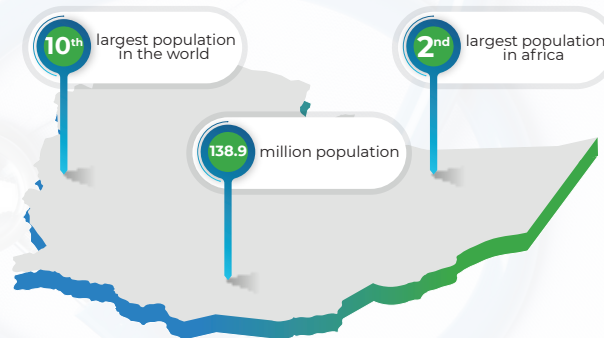
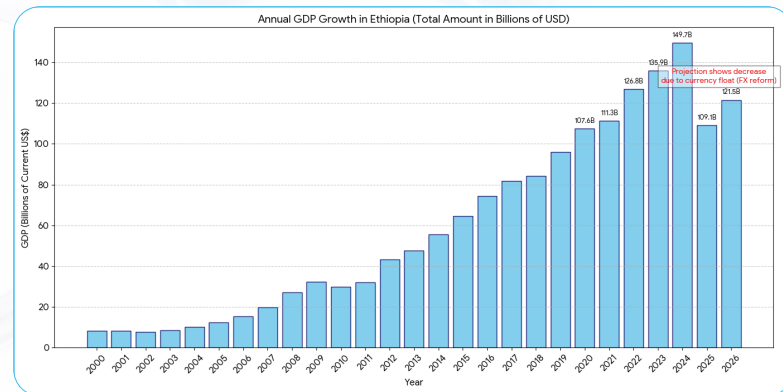


# Facts and Figures - Ethiopia - 1

## Economy

- According to the IMF, Ethiopia is expected to achieve a 9.2% real gross domestic product (GDP) growth rate by the end of 2026, which is the fastest growth in the African continent, with a 7.91 % growth rate predicted for 2027.
- Ethiopia's GDP has reached approximately 121.5 billion USD, with an average GDP growth for the last three years of 7.6%.
- Ethiopia is focused on promoting industrialization to drive economic growth and create employment opportunities.
- The government is implementing various initiatives to attract FDI and has achieved 2.49 billion USD FDI secured in just the first eight months of the 2024/25 fiscal year, underscore Ethiopia's emergence as the number 1 leading FDI destination in Africa.

**Source:** World Bank & IMF Macro Poverty Outlook



# Facts and Figures - Ethiopia - 2

## Healthcare Facilities

Hospital

598

Health Center

3993

Health post

15,947

## Private Facilities

Hospital

174

Specialty Clinic

1704

Primary Clinic

7348

Medium Clinic

7064

**Source:** (Ministry of Health, Master Facility Registry, 2026)

## Pharmaceutical Supply and Service

- The Ministry of Health, in collaboration with the Ministry of Finance and other stakeholders, has announced that local manufacturers will have up to 55% of foreign currency facilitation support.
- The Ethiopian pharmaceutical market was valued at 1.8\$ billion in 2025 and has grown at around 15% per annum over the last five years and will reach 4 \$ billion in 2030.
- Currently, over 80% - 90% of pharmaceutical demand is met through imports, creating a significant opportunity for local production
- Public sector purchases account for 60% of the pharmaceutical market by the Ethiopian Pharmaceuticals Supply Service (EPSS).
- The government has opened a state-of-the-art, 270-hectare Industrial Park, Kilinto Park, Africa's first dedicated industrial park for pharmaceutical manufacturing.
- Investment opportunities: Potential to serve >\$70 billion pharmaceutical market in Africa

# Facts and Figures

## Healthcare Spending

- The health sector spending in 2024/25 was ETB 143.4 billion (~USD 2.2 billion), and 46% of this was out of pocket expenditure.
- Healthcare expenditure is maintained at 3.9% of the GDP as of 2024.
- National Budget allocation to the health sector is approximately 7.2% of the total national budget (75% on essential medicines and services).
- Increased number of health professionals' training institutions (public and private sectors) and programs.
- Insurance Coverage & Innovation: (e.g., Community-Based Health Insurance system (73%), third-party road accident, Social Health Insurance successfully launched in January 2026 for health sector employees and families)

## Trade Agreements

- Ethiopia is one of the 49 countries in Africa that ratified the Continental Free Trade Area (AfCFTA) access to 1.4 billion consumers and a combined GDP of \$3.4 trillion.
- Ethiopia is a member of the Common Market for Eastern and Southern Africa (COMESA), giving it access to a market over 640 million people.
- Ethiopia is a member of the Intergovernmental Authority on Development (IGAD).
- Ethiopia has signed Bilateral Investment Treaties (BITs) with 35 countries and Double Taxation Avoidance Treaties (DTTs) with 20 countries.
- Ethiopia is using the opportunity of Generalized System Preferences (GSP), and Everything but Arms (EBA)

## Diplomatic Relations

- Ethiopia is Africa's diplomatic capital, being a seat for the African Union (AU), the United Nations Economic Commissions for Africa (UNECA) with its 20+ agencies, and the Pan African Chamber of Commerce and Industries (PACCI)
- Host to Numerous Diplomatic Missions: As of December 2024, Addis Ababa hosts 137 foreign embassies, underscoring its status as a prominent diplomatic hub.
- Ethiopia is officially part of the BRICS (Brazil, Russia, India, China, and South Africa) group of emerging economies as of January 2024

## Exhibitor Profile

- Disposable and Consumer Goods
- First Aid Equipment and Emergency Service
- Healthcare products and services
- Hospital Furniture and Supplies
- Imaging & amp; Diagnostics products and services
- Laboratory Equipment and Furniture
- Medical devices, equipment & amp; instruments
- Medical Services
- Pharmaceutical and supplements
- Physiotherapy and Orthopedics Technology
- Surgical Products

## Why Exhibit

The highly anticipated Ethio Health Exhibition and Congress 2026 will allow participants to connect and conduct business with leading decision-makers and major stakeholders in the health sector. As a result, your involvement and engagement in the event will:

- Maximize visibility and strengthen your reputation among a large gathering of health sector professionals.
- Unlock new revenue streams, expand your customer network, and accelerate sales cycles through direct engagements.
- Showcase your latest technological innovations to a targeted audience seeking modern healthcare solutions.
- Build strategic alliances with key stakeholders, clinical specialists, procurement officers, and international partners.
- Engage directly with policymakers to understand local regulations and upcoming healthcare reforms.
- Gain valuable insights from end-users, practitioners, and congress sessions to align with market trends.
- Connect with top medical professionals, strengthen your network and expertise.

# Exhibitor's Testimonials



**Mr. Biniyam Tesfaye**  
(Medrafa)



We joined Ethio Health in 2025 for its professional networking, and after experiencing vast benefits, we returned for 2026 to grow our partnership. Over these three days, we exchanged vital information with health professionals, helping us secure new clients and scale up from a startup. This platform offers endless advantages, which is why we highly encourage both small and large companies to participate. Looking ahead, we promise to stand right by your side for the next 10 years until your milestone 20th anniversary. Though our booth is small now, we plan to expand our presence year by year to return in a massive way.



**Mr. Tim Williams**  
(Medical Value Chain (MVC))



Ethio Health is a highly beneficial and instrumental event for MVC. It provided us with an invaluable face-to-face platform to establish direct, meaningful connections with local Ethiopian manufacturers, producers, and importers, as well as key international market representatives. Meeting partners in person is far more impactful than virtual communication. We absolutely plan to return in 2027 with an expanded footprint and an increased sponsorship presence!



**Dr. Faisel Nesru**  
(Blue Health)



This is undoubtedly one of the biggest health expos in our country and vital platform where we can showcase who we are and drive engagement. That is exactly why we have served as a proud strategic partner for the past few years, looking forward to it with great anticipation. The current venue provides a highly convenient location for networking, allowing us to easily connect under one roof with high-stake clients. Any company in the sector that missed this edition should honestly regret it, and we highly recommend participating to see what others are achieving. For 2027, expect big things from Blue Health as we return to completely claim our space.



**Mr. Muhammad Ajmal**  
(Autozone Assembling LLC)



Ethio Health has consistently provided a genuine and focused platform for us over the last three years. Unlike other events, it brings highly targeted, serious industry professionals directly to our stand, helping us expand our database and secure key relationships. The move to the new venue has significantly elevated the professional quality of the exhibition. We highly recommend Ethio Health to global organizations and fully intend to participate again in 2027!



**Mrs. Biruktawit Assefa**  
(Star Chain Medical)



Participating in this exhibition three times now has proven to be a highly effective way to build brand awareness and expand our market. Since our focus is heavily dedicated to maternal and child health, bringing our specialized training simulators allowed us to connect perfectly with our target audience. We successfully engaged with pediatricians, neonatologists, and teaching hospitals who were looking for the exact solutions we offer. We 100% encourage hospitals, medical device companies, and pharmaceutical brands to take part in this incredible annual event. Ethio Health beautifully reflects the national health status of Ethiopia, giving everyone a clear view of our medical sector.



**Dr. Mary Tsegaye**  
(Teklehaymanot General Hospital)



Our experience has been highly productive. Over the past two days, we have successfully networked with key corporate clients, engaged with leading equipment suppliers, and explored valuable trade opportunities. Ethio Health is an exceptional platform for healthcare organizations to promote their services and forge industry connections. We highly recommend it to other institutions, and we look forward to returning with an even larger showcase for Ethio Health 2027!

# Ethio Health Congress

The 11<sup>th</sup> Ethio Health Exhibition and Congress is set to be the largest and most diverse platform for Professional Development (CPD) in Ethiopia. In collaboration with various professional associations, academic institutions, and development partners, the congress will explore a wide range of sector-specific topics, shaping the future of healthcare in the country.

As the congress evolves, it will continue to serve as a platform for meaningful discussions and exchanges of ideas across the entire healthcare value chain. Attendees will have valuable opportunities to enhance their competencies, expand their networks, and advance their knowledge in their respective fields.

The upcoming congress will feature key signature sessions, including the Healthcare Leadership workshop, Digital Health Forum, Medical Education Forum, Scientific Research Conference, Pharma access forum, Medical Tourism Summit. These sessions will foster engagement among healthcare stakeholders, address critical industry challenges, and provide a platform for innovation, research, and investment opportunities in the healthcare sector.

By fostering collaboration, knowledge-sharing, and recognition of excellence, the 10th Ethio Health Congress will play a crucial role in empowering healthcare professionals and driving innovation in Ethiopia's healthcare industry.



# Conference Tracks



**Clinical Excellence Conference**



**Patient Safety Conference**



**Imaging and Diagnostics Conference**



**Primary Healthcare Conference**



**Pharma Conference**



**Healthcare Leadership Conference**



**Digital Health Forum**



**Medical Tourism Summit**



**Dental Health Conference**



**Scientific Research Conference**



**Medical Education Forum**

# Visitors Profile

## Healthcare Professionals

- General Practitioners
- Specialized Doctors
- Pharmacists
- Nursing Professionals
- Physiotherapists
- Public Health Professionals

## Healthcare Management & Technical Personnel

- Hospital Owners and Administrators
- Hospital Managers
- Biomedical and Technical Staff

## Government & Policy Stakeholders

- Government Officials
- Policy Makers
- Regulatory Authorities

## Business & Industry Representatives

- Business Owners
- Agents and Distributors
- Wholesalers
- Manufacturers and Suppliers

## Investment & Consultancy

- Investors and Potential Investors
- Healthcare Consultants
- Business Development Professionals

## Academic & Research Community

- Researchers
- Lecturers and Academicians
- Medical Students
- Health Science Trainees